media kit

ads

Affordable, content-rich ad units for **opinion makers** in the blogosphere

bloga Plagads blogads blogads nords blogads blogads

why blogads

2,500+blogs, 50+niches, 2 billion+ impressions per month

We **pioneered** blog advertising in September, 2002. Since then, we've helped thousands of advertisers thrash their competition by engaging social media influencers through **effective, affordable, social creative**. Independent, personality-driven blogs are the building blocks of our business. We offer a **do-it-yourself** web application to help you find the perfect blogs, create a campaign, schedule, pay and track results. With the **right blogs** and the **right ad creative**, you can ignite passionate audiences into explosive conversations about your brand that still smolder and **incite action long after your campaign has ended**.



why blog advertising works best

the players

Advertiser







traditional advertising i.e. shouting at sluggish masses

In traditional, hierarchical media such as television, newspapers and radio, communication only flows in one direction – from the top down. As a result, their crowds are ambivalent, passively receiving information from the agenda setters without desire to act on it. No surprise, that when advertisers try to motivate those crowds to buy, their encouragement falls on deaf ears.



blogads advertising i.e. joining energized communities

Blogs, however, feature **multidirectional communication**. Publishers may pick the topic, but the **passionate debate** around those topics that sustain these communities. The nature of the medium cultivates an **active crowd**. When you advertise on a blog, you join the debate as an equal member. How do you speak to your new group of **intelligent**, **highly-motivated**, **deeplyconvicted** peers? We have an idea.



our 2,500 + blogs include:



buzz influentials with our blog hives



With over a hundred and fifty blogs and several million page views every day, if you want your ads to reach the influential people who **forge the national progressive zeitgeist**, this is the network for you, bar none.



This hive allows you to advertise straight to the core of the **conservative movement** — whether you're looking to target DC opinion-makers, or passionate conservatives rallying from across the country.







blogads blogads

buzz influentials with our blog hives





Welcome book publishers and authors! You have come to the right place to **connect with avid readers**! This Hive includes a well-rounded set of opinion-makers, who speak to a diverse audience of influentials with a passion for reading.

Connect with an audience of **travelers**, **vacationers**, **and business-trip goers**, by advertising on some of the best independent travel blogs, conveniently brought together under one umbrella.



The Gossip Blogads Network taps into Hollywood and New York celebrity and entertainment headlines, personalities, scandals and industry buzz. It's the smartest way to reach over 2.5 million **trend-setting and buzz-generating readers** every week.



Our **most tech-savvy readership** congregates on the sites in this hive. You can find anyone from IT professionals, to trendsetting consumer gadget lovers. Either way, you win.



buzz influentials with our blog hives



With over 130 members, and 11 million monthly impressions, the Environment and Sustainability hive has the readership you need to get the word out, and the focus to target in on an **avidly green** audience.







Reach millions of **savvy moms & dads** weekly with the Baby & Parenting BlogAds Network, with over 85 sites to choose from. Surveyed readers of parenting blogs are mostly female 31+, highly educated, and love to shop!

The Gay blogads hive is a rallying point for **LGBT activists** from across the country. The sites in this hive work hard and play hard, as impactful LGBT news and views are discussed and dissected alongside anything entertainment.



bloga 2 mades blogads blogads Salar Salas blogads 1. blogads

ad unit offerings

the blogad

DC OLYMPIC PARTY TONIGHT!!!



» DC Launch Party tonight!!!

A DC Olympic team? With your help, it could happen.

We're curling for democracy.

Because 200 years without a vote in Congress -- is 200 years too long.

> Take action

> Meet Mike "Ice Man" Panetta and the team

> See us in the Post and Salon Read more... See The Ad Banned By Cable



Cable systems in Washington, DC are refusing to run our factual ads that highlight soaring cable

prices and call on Congress to allow new entrants to compete.

We had no choice but to **short**circuit the mainstream media and take our message directly to the blogs. See the ad that Capitol Hill won't. Read more... "I love using the Blogad combination of image and linkfilled text. Blogs are filled with opinion, news, debate, links, humor, passion, information, factoids, personality – compared to all this, traditional IAB units are way too limiting for blog advertising."

- Beth Kirsch, Audible.com

This is how you reach them. No, not reach them – give them something they'll **talk about**. Our ad units resemble blog posts and are customized to each blog's theme. Engineered to induce conversation, our blog advertisements **outperform other ad units** in social media.

The simple image attracts eyes and piques curiosity. The blog-like text inspires thinking and discussion. Multiple unique text hyperlinks increase the click-through rate. There's beauty – and **return** – in the simplicity of **Blogads**.





We can strengthen our economy, lower fuel costs, and help solve the climate crisis by switching to free energy sources like the wind and sun. Join We today and join millions of people who are standing up for solutions. Read more...



Enter Re:Volt today. You could win \$2000. But more importantly, you could fuel the next generation of thinking about power.

Read more ...

Standard



A gripping tale of the travelers from planet Anonymous who try to help the Earth solve its problems. Read more...

Mini

ad SPECS

hi-rise

Dimensions: 150px by 600px File size: 35kb jpeg/gif or 70kb flash Body Text: 300 characters

standard

Dimensions: 150px by 300px File size: 16kb jpeg/gif or 32kb flash Body Text: 300 characters

mini

Dimensions: 150px by 100px File size: 5kb jpeg/gif or 10kb flash Body Text: 100 characters

all ad units

Immediately adjacent to the blog's content to create a firm association between the writing readers come to read and your message.

Headline: 32 characters

Share of Voice: 100%, rotating in a column

Schedule: 1 week to 3 months

Cost: time-based, flat fee set by bloggers

Effective CPM: \$0.06 to \$5.00



Hi-Rise



ogada





File types: jpg, gif, flash, html, rich media Minimum Spend: \$10k per month SOV: 10% to 100%

Great for big-hit, high visibility messaging, these banner units can be geotargeted. Sold on a CPM basis.



The constitution of the United States says we're al you know, it doesn't say hat. It doesn't speak to the

ADD YOUR PHOTO TO

Hoorah the first debate is Friday, in Confederate Mississippi? Will the plantation owners even let Barack Obama onto the debate stage, or will he have to shout his answers from the balcony? That would be sure to spark a national conversation about race, between no one. But! We'll see. This week,

however, each campaign has assembled a team of debating "vets" for rigorous

1:25 PM on Mon September 22 2008 By Jim Netwell 166 Views, 13 Committee +

300 x 250



action tags on Daily Kos

The action tag invites **on-site**, **direct action** on **issue-related** content. This integration with Daily Kos topical content builds e-mail lists, drives actions, and advances your agenda.

Advertiser chooses **key topics of focus**, and the action tags appear after **all related posts & diaries** on **Daily Kos**. Clicking on the tags reveals a floating interactive unit to set passionate readers **into motion**.

Call readers to action with **embedded videos**, form **letters** to representatives, or **information** on how they can get **involved**.

TILE W T

FORST NAME

LAST NAME.

Laborat the large and cond Remember that T Algemental Carcel

SEIU

-EMANA

open Pr.

interactive unit

Sign-up now and

Obama in the fight to pass the

ioin President

Employee Free

Choice Act!

CUSTOM units

If you can imagine it, we can build it. From skins to advertorials to never-before-seen social media units, our designers and developers can craft tactics that make campaigns.

Site skins allow for the kind bold placements that are perfect for major branding campaigns.

Engage and entertain readers with **interactive** widgets – built to your campaign's custom specs.

A high-impact content integration, **advertorial posts** may include video or widgets and run in a fixed position as the second post.

Tap into a **blog's twitter community**! Build ads with reader-generated creative that you moderate.



comprehensive Campaign strategizing

Blogads transforms your client's unique strengths and objectives into revolutionary online executions, including custom widgets, social media inclusions, and built-to-suit ad units. Our intimate knowledge of blogs grants us the foresight and insight to help you conceive, plan and execute memorable campaigns.

the process

- Our dedicated project manager guides your campaign from start to finish.
- Hold kick-off meetings, frame and direct the project, and establish success metrics.
- Our time-tested methods ensure no assumption is unarticulated, no deliverable forgotten.
- Regular status meetings and updates ensure your project stays on track and desired results are achieved.

happy clients





AUTO ALLIANCE



bloga 2 mads blogads Solo blogads blogads

campaign management

tips on blogad creative

less polish means more clicks



"We don't know when we're gonna get there, if we can broadcast live, or when we're gonna get back. The record number of Antarctica Boomerangs is 7 for a single flight. "

Will **Ann Curry** ever make it to Antarctica? Who knows? At least it will be interesting to watch her try.

Read more...

good blogads...

- offer multiple links affixed to interesting words.
- feature a compelling, human image.
- · look handmade, DIY style.
- create tension and maintain it on clickthrough.

bad blogads...

- supply no links.
- carry predictable, artificial images.
- appear glossy, slick and overproduced.
- tell the whole story, including the ending.



Work YOUR Business While Traveling the World.

You can start your own business today and enjoy 4&5 star resorts as a bonus.

Check into the details TODAY! Read more...



ad versioning

These ads for NBC Dateline show how tiny changes in your creative can vastly impact reader response.

Our versions page allows you to rotate different ads through a single campaign. Create as many iterations as you like, set share of voice and choose flight days within your campaign. Think of it as a content management system for your creative.

There's no longer any need to guess what hits your target. You can adapt your strategy on the fly and maximize clicks.

.05% CTR



Millions of our <u>kids</u> are online, but how do you keep them <u>out of danger</u>?

To Catch A Predator NBC Wednesday 9/8c .13% CTR

[caught on tape]



The Cops. The Creeps. The Cameras.

Some men still haven't learned their lesson.

To Catch A Predator NBC Wednesday 9/8c



.29% CTR

Why is this man crying? <u>To Catch A Predator</u> NBC Wednesday 9/8c

.44% CTR



Some men still haven't learned their lesson.

To Catch A Predator NBC Wednesday 9/8c



| Pr | ice | Clicks | | Views | | C | IR . | | CPC | |
|--|--|---------------------|---------------|-------------|--------------------|------------|---------|---------|--------|--------|
| | \$2553.00 | 30 | 297 | | 3671385 | | 0.0 | 84% | | \$0.8 |
| tatistics by blog | | | | | | | | | | |
| Subscription ID | | Blog | | | Price | Start Date | Clicks | Views | CTR | CPC |
| 521826716 | AMP - Network: Abou | tNyPlanet.com | | | \$48.00 | 2009/05/04 | 108 | 19577 | 0.552% | \$0.4 |
| 521826694 | pradde Types: the we | tilog for nex dam | n sidepar ng | t# | \$100.00 | 2009/05/04 | 357 | 60823 | 0.587% | \$0.2 |
| 521826705 | Scalbrust; list sidub | ar) | | | \$30.00 | 2009/05/04 | 77 | 6772 | 1.137% | \$0.3 |
| 521826704 | Booble Right Hand S | debar - Above the | i Auld | | \$80.00 | 2009/05/04 | 19 | 8505 | 9.223% | \$4.2 |
| 521826702 | Environmental Economics: Top of right column | | | \$20.00 | 2009/05/04 | 47 | 16599 | 0.283% | \$0.4 | |
| 521826706 | Form Plantic Fishi Top | of Late Column | | | \$30.00 | 2009/05/04 | 46 | 5963 | 0.785% | \$0.0 |
| 521826700 | GårdenRare: Right si | dettar | | | \$50.00 | 2009/05/04 | 39 | 22795 | 0.171% | \$1.2 |
| 521826695 | GardenSlaw, Iranda | erl – Pughr Column | | | \$45.00 | 2009/05/04 | 79 | 57621 | 0.137% | \$0.5 |
| 521826703 | GetCutdoors Outdoo | r Niggi Standarti | | | \$20.00 | 2009/05/04 | 17 | 12963 | 0.131% | \$1.1 |
| 521626710 | Great Green Gadgets | il Standard | | | \$20.00 | 2009/05/04 | э | 2185 | 0.137% | \$5.6 |
| 521826711 | Ginklid, Green Shoes: 1 | Standard | | | \$25.00 | 2009/05/04 | 1 | 4961 | 0.021% | \$25.0 |
| 521626709 | Green & Claims Mamil | Scleben under nee | ent colliment | a ond togs | \$20.00 | 2009/05/04 | 18 | 2832 | 0.636% | \$1.1 |
| 521826708 | Grown Mom Finds: Re | pht Sidebiel | | | \$30.00 | 2009/05/04 | 12 | 2986 | 0.402% | \$2.5 |
| 521826699 | Grownacks.org/ PRE | MIVM (Test, Fight 1 | (Histoly) | | \$30.00 | 2009/05/04 | 71 | .20815 | 0.341% | \$0.4 |
| 521826691 | inn-abran: Mindio adr | , nght column | | | \$600.00 | 2009/05/04 | 202 | 549902 | 0.037% | \$2.9 |
| 521826687 | Kantuck's Program: 5 | Randard | | | \$30.00 | 2009/05/04 | 3 | 2760 | 0.109% | \$10.0 |
| 521826696 | NotaEfficient Review | Top Right Colum | m | | \$100.00 | 2009/05/04 | 191 | 51350 | 0.372% | \$0.5 |
| 521826717 | Healty Natural: Storid | EARCH IN | | | \$65.00 | 2009/05/04 | 22 | 9792 | 0.225% | \$2.9 |
| 521826692 | Flight Wing News: Flig | the Wing News Lef | 1: | | \$90.00 | 2009/05/04 | 380 | 95520 | 0.314% | \$0.3 |
| 521826715 | Slistanable a Greek Middle arb; optit tollare: | | | \$20.00 | 2009/05/04 | 8 | 5837 | 0.137% | \$2.5 | |
| 521826698 | The Sood Humani Right Column Next To Content | | | \$55.00 | 2009/05/04 | 59 | 18821 | 0.313% | \$0.9 | |
| 521826712 | The Good Life Top U | t lieft: column | | | \$35.00 | 2009/05/04 | 17 | 1748 | 0.973% | \$2.0 |
| 521826688 | The Kentucky Democr | rer Too of the add | ebar: | | \$30.00 | 2009/05/04 | 13 | 2048 | 0.635% | \$2.3 |
| 521826714 | The New Loomenum | - Basso: Merdie Let | | | Contraction in the | 2009/05/04 | 40 | 22356 | 0.179% | \$0.6 |
| 521826693 | WebEcolst: Best Valu | e licht Sidebar | All Pacters | | \$20.00 | 2009/05/04 | 88 | 97403 | 0.090% | \$0.2 |
| 521826690 | Withikutta: Etaeutard | | | | | 2009/05/04 | 696 | 871011 | 0.080% | \$0.5 |
| 521826697 | You Drow Get: Stand | ard | | | | 2009/05/04 | 104 | 50277 | 0.207% | \$0.7 |
| 521826701 | ZME Science Standa | | | | | 2009/05/04 | 100 | 26779 | 0.373% | \$0.4 |
| 521826707 | gruun La girt standa | re | | | | 2009/05/04 | 25 | 4190 | 0.597% | \$3.2 |
| 521826713 | growther MLAMI , Middle | | | | | 2009/05/04 | 2 | 905 | 0.221% | \$5.0 |
| 521826689 | mebellemakin.com; | | Bottom Frent | | | 2009/05/04 | | 1615489 | 0.021% | \$1.1 |
| tatistics by ver | | | | | | | | | | |
| Version (hover to preview creative) | | | Cri | eation Date | Cli | cks Vi | ews | CTR | 2 | CPC |
| 916055913 | | | 2009/04/30 | | | 25 | 64179 | 0.0 | 039% | \$0.2 |
| 578645023 2009/05/01 578645024 2009/05/01 578845025 2009/05/01 | | | 2009/05 | 5/01 | | 1105 | 1260993 | 0.0 | 087% | \$0.1 |
| | | | 5/01 | | 971 | 1084494 | 0.0 | 090% | \$0.1 | |
| | | | | 948 | 1201697 | 0.0 | 079% | \$0.1 | | |
| 978510633 2009/05/01 | | | 5/01 | | 56 | 85516 | 0.0 | 065% | \$0.1 | |

tracking tools

Monitor all your views and clicks with running campaign-wide and by-blog metrics.

hOW to upload ads

step one: select blogs

| Use the form below number of topics. | to rea | ch our great | book b | logs, or chei | ck out or |
|---|--------------------|--------------|--------|---------------|-----------|
| Select blogs | >> | Create ad | >> | Preview | >> |
| Duration Stan | dard j | pg/gif | | | |
| BC Books blogcritics.org/book Premium Ad | s/ | | | (4 ads run | nina) |
| Making Light nielsenhayden.com Top of right-hand | | glight | | (no ads run | |
| Chickens in the Ro www.suzannemcmi Premium | The second second | 1 | | (1 ad run | nina) |
| Galleycat www.mediabistro.c Standard | om/gal | leycat | | (6 ads run | |
| 3 Quarks Daily 3quarksdaily.blogs. Top Ads, right colu | | | | (3 ads run | (73) |
| Blog of a Bookslut www.bookslut.com, Standard | | | | (4 ads run | |
| Only display optim You have chosen: Total price: \$342 Total pageviews: 1 Show only selected bi | 4 adstr .98,54: | ip(s). | | | |

step two: design ad

| Ad termi Liveat | the full? A while, multile-class Englishman? A Lone Enroptioned Hale? From y (p., 'Uncovering', then guelling our hersh and lovely and convertines. |
|---|---|
| nd format iteration | load lystal words, lefter he compounds this by declaring that to reach a I'm fort just prairing but banging my fead on the table. |
| image type bollof | ies of adventuring, and also the kea that anything can be labeled |
| Ad olicksamme • an public will help you resigning this ad for administrative purposes and for adline for 27 there. We find allowed Fixed date of findeds, us of courts the courts date of the set. If undersident, the set est dart courts when one | of it is 'seven', much-has seen centures of bottler depute; the whole sprace many, lang cleans of its pessants or abandoned to them. It's m, it's subject to yieldening regulations and management plans, the shot effort in the wind-form glick runh. Of course there are animals and Ards, even sounds, major mode, even rails ragged, and af the good isomford four dreak-investig that no base's is waiss and appart over the bard, and if we do come unclust there's a feet chance that, like the man on |
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| | oping in while I was running around. But now I'm settled in, I have a juri get started again. |
| | r tents tolkedian of 1,500 or an itowrite, vhinang on let me count, 17, by reas to adopt to marked that reads, if we're all being tonest times, rer, to give it to commone who might. It was suit that, over and erer ing men come over and take your books away in orders and hope the |
| | |
| JBEL | ny nony 2 contes <u>anno pre stary sant</u> An ar Dean |
| Back (Advanced details) (Homove those) (Proceed) * Cles 'Advanced details' if you'd like to spoolly individual diddftwu or traise pixel SBLs or haive 'To add 955 to eaur ad text, place your RSS un after the letters @#SS.http:// Your text will up after the RSS feed, but not in first of it. Standard stod add.dsplay ? headines, mire add have | |
| | guest blog here over the past here weeks. Seesa returns revit week, |

step three: go live!

A DALLA STORE

Our step-by-step video **tutorial** takes you from "I'm confused!" to "Ad's placed!" in 4 minutes, 10 seconds.

happy Clients include







AUTO ALLIANCE

DRIVING INNOVATION"

























what they're Saying

"Blogads makes sense for almost any advertising campaign. It's an affordable, easy-touse means of communicating with the audiences that matter most. We've found that it gives us the biggest bang for our advertising buck."

– Nick Berning, Friends of the Earth

"Blogads lives up to their promise. Our ads are routinely editorialized and picked up by other bloggers, and we've seen more people who click-through, participate in our campaigns by entering contests, taking action, or forwarding on than our ads on any other advertising platform."

- Joel Bartlett, PETA

"Advertising with Blogads is a terrific, costeffective way to reach opinion leaders inside and outside the beltway."

- Charles Territo, Auto Alliance

"Blogads offers a high ROI as compared with magazines, TV advertising, and other Internet ads. We believe it to be one of the most effective sources to drive traffic and sales, as well as being an excellent way to establish brand awareness."

– Amy Reed,

"The blog culture targets an audience that regular online campaigns cannot – real people talking to real people. Bloggers offer an authentic word of mouth. It's a discussion, not just yelling into a crowd."

- Tiffany Srisook, American Apparel



Chickdowntown

bloga S blogada blogads blogads

thank you!

We would love to hear from you -

Email us at blogads-sales@blogads.com or call (919) 636 4551.